



# Bringing the Benefits of Group Medicare Advantage to Plan Sponsors & Retirees

Center for State and Local Government  
Excellence Summit in Washington, D.C.

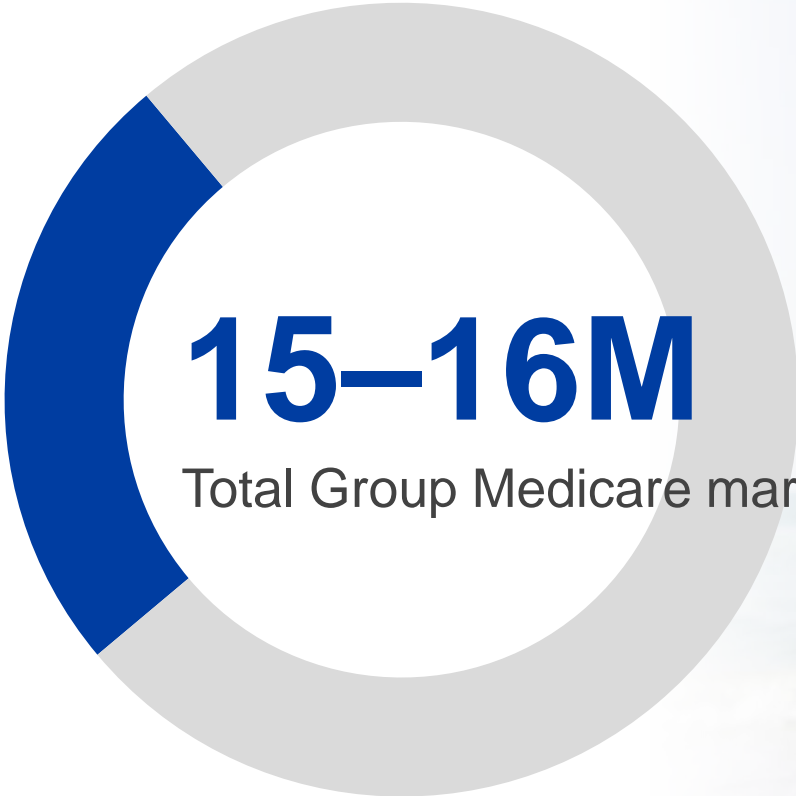
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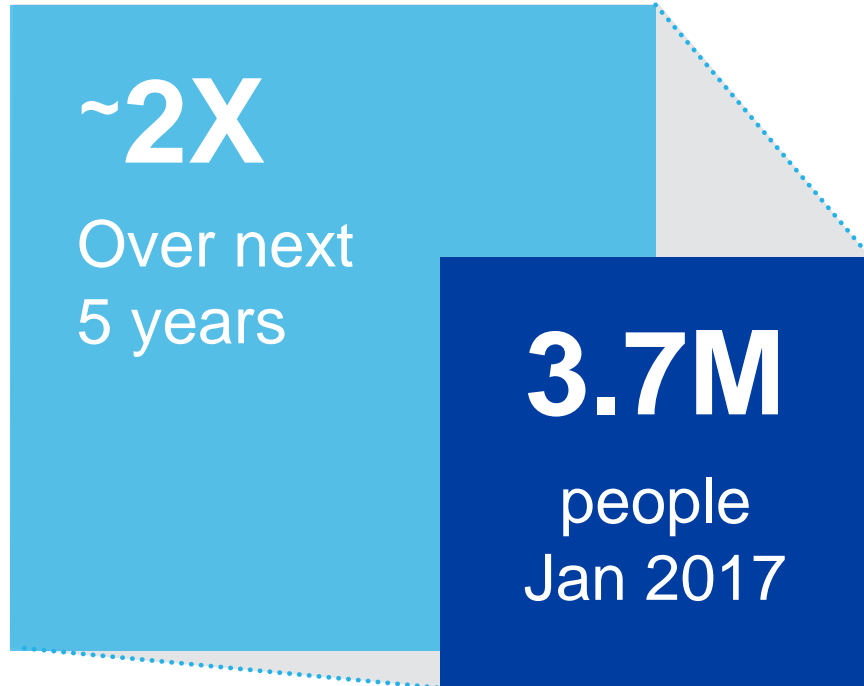
# Serving the Medicare market



# Plan sponsors will continue to move to Group Medicare Advantage (MA)

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## MARKET GROWTH LEADER



- Private Sector
- Public Sector
- Labor & Trust
- Federal Government
- Higher Education

# Group MA represents the best value proposition for everyone

## PLAN SPONSOR OPTIONS:

- Medicare Supplement + Part D plans
- Move retirees to an exchange
- Move retirees into a Group MA plan

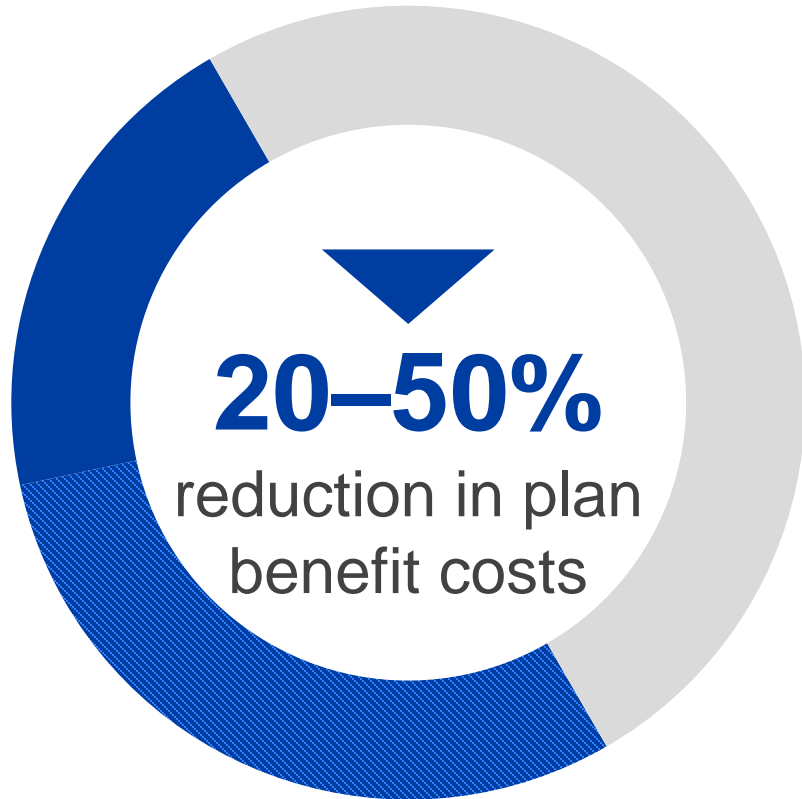


**2X**

retirees moving to  
Group MA  
vs. exchanges

## Delivering value to retirees and customers

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- Nationwide plan
- Enhanced retiree benefits
- Focus on retiree health and wellness
- Near universal access to Medicare providers
- Significant reduction in cost and plan administration